

ENTER COMPANY SPLIT

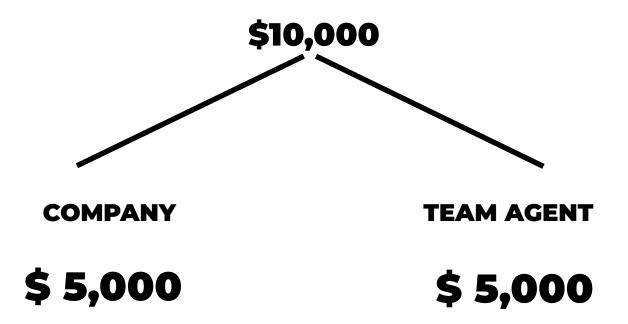
ENTER TEAM AGENT SPLIT

OPERATING EXPENSE AMOUNT

TOTAL NET RETAINED COMPANY DOLLARS



EXAMPLE OF PROFIT & LOSS 50/50



OPERATING EXPENSE AMOUNT

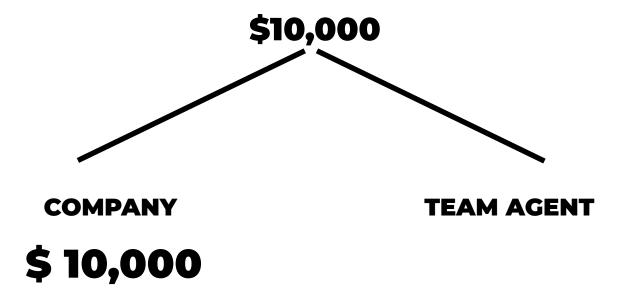
- \$ 3,500

TOTAL NET RETAINED COMPANY DOLLARS

= \$ 1,500



HOW MUCH DO YOU MAKE AS A TEAM OWNER?



OPERATING EXPENSE AMOUNT

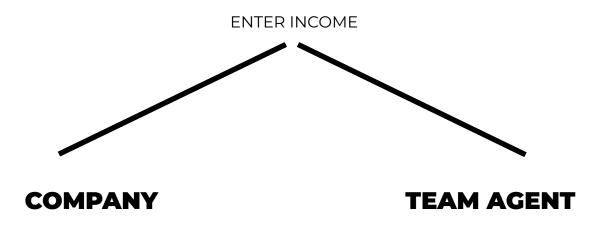
TOTAL NET RETAINED COMPANY DOLLARS

EXAMPLE:

\$ 10,000 - \$ 3,500 = \$ 6,500



OWN CALCULATION & REFLECTION



ENTER COMPANY SPLIT

ENTER TEAM AGENT SPLIT

OPERATING EXPENSE AMOUNT

HOW MANY SALES DO YOU NEED TO EQUAL ONE OF YOURS?

TOTAL NET RETAINED COMPANY DOLLARS

